

Dated: 28-12-2024

To: Hassan Mugal,
Address: Street # 16

Subject Quotation

We are pleased to present this proposal and quotation to Hassan Mugal facility.

Proposal Overview:

This proposal involves a comprehensive evaluation and implementation of a detailed energy surveillance system. The system aims to monitor and analyze energy consumption patterns, identify inefficiencies, and enhance the reliability and stability of power systems. It will utilize advanced technologies such as smart meters, sensors, and data analytics to provide real-time monitoring and insights. By integrating these tools, the system seeks to optimize energy usage, reduce costs, and support the management of weak power systems. The expected outcomes include improved energy efficiency, better decision-making, and enhanced grid resilience.

1). Initial Steps Energy Analysis

Initial Steps Energy Analysis Energy analysis can help pinpoint where energy is being wasted or used inefficiently. This can help you identify opportunities for improvement. Energy analysis can help you reduce your energy consumption and costs. This can be done by implementing changes like upgrading to more energy-efficient systems or adopting renewable energy sources.

- a). Self-Assessment: Begin with a comprehensive evaluation of current energy consumption patterns, practices, and infrastructure. This includes identifying key areas where energy is used and assessing the efficiency of existing equipment and processes.
- b). Top Management Commitment: Gain the support and commitment of senior leadership. Their backing is crucial for securing the necessary resources, setting the tone for the initiative, and ensuring that energy efficiency becomes a core organizational priority.
- c.) Establish an Energy Management Team: Form a dedicated team responsible for overseeing the energy management program. This team should include representatives from various departments, ensuring a diverse range of perspectives and expertise. The team's role is to develop, implement, and monitor energy strategies.
- d.) Communication Among Managers: Develop a robust communication strategy to ensure that all managers are informed and engaged in the energy management process. This includes regular meetings, progress updates, and collaborative decision-making to align efforts across departments.

Output:

- Report on electrical wire tracing and infrastructure
- Company's energy policy
- Appointing energy efficiency officer
- Onboarding all managers to inform future steps for energy efficiency

Service/ Products	Price (Riyal)	Quantity	Total
Lvi3	45,000	2	90,000
Lvi9	90,000	1	90,000
Lvi1	20,000	3	60,000

Grand Total: 240,000

Next Step:

We are committed to delivering a tailored energy surveillance solution that meets your needs and exceeds your expectations. To proceed with the project, please review the proposal and indicate your acceptance by signing below.

Thank you for considering **Enfo.ai** as your partner in energy management. Should you have any questions or require further clarification, please do not hesitate to contact us at **waseem@enfo.ai** .

We look forward to the opportunity to work with you and contribute to your success.

Sincerely,
admin,
House #22
Enfo.ai